

BOURNE PARTNERS

FINANCIAL ADVISORY SERVICES
DESIGNED TO DELIVER RESULTS



SECTOR EXPERTISE

Unlike generalist firms, we concentrate solely on healthcare transaction advisory and investment



GLOBAL NETWORK

We have been involved in transactions in 36 countries on 6 continents



360° APPROACH

As an investor, operator, and advisor, we offer perspectives from a complete spectrum of experiences



MAXIMIZED OUTCOMES

We understand the necessity for the alignment of interests throughout the capital structure

transaction range:
\$25 million
to **\$1 billion+**

TYPES OF ADVISORY WORK

Mergers & Acquisitions
Sell & Buy-side
Licensing / Partnering
Equity & Debt Capital
Strategic Consulting

SECTOR FOCUS

Pharma & Pharma Services
Consumer Health / OTC
Healthcare Services
Medical Device / Diagnostics
Healthcare IT

SELECT TOMBSTONES

2017
\$50,000,000

Bourne Partners served as the exclusive financial advisor to ProPhase Labs, Inc. in the sale of Cold-EEZE brand to Mylan N.V.

BOURNE PARTNERS

2015
\$3,500,000,000

Bourne Partners served as financial advisor to AMCo and Cinven in the sale of AMCo to Concordia Healthcare

BOURNE PARTNERS

2015
\$1,200,000,000

Bourne Partners served as the exclusive financial advisor to Covis Pharma in the sale of the majority of its assets to Concordia Healthcare

BOURNE PARTNERS

2015
\$20,000,000

Bourne Partners served as the exclusive financial advisor to Covis Pharma in its acquisition of one product from Shionogi

BOURNE PARTNERS

\$4.7 bn
since 2015

SELECT CLIENTS & COUNTERPARTIES



Investment banking services are provided by Bourne Partners Securities, LLC, member FINRA and SIPC

MERCHANT BANKING

2015
\$1,200,000,000



Bourne Partners served as the exclusive financial advisor to Covis Pharma in the sale of the majority of its assets to Concordia Healthcare

BOURNE PARTNERS

BUYER REPRESENTATION

2014
\$55,000,000



Bourne Partners served as the exclusive financial advisor to Covis Pharma its acquisition of two products from WellSpring

BOURNE PARTNERS

SELLER REPRESENTATION

2015
\$12,000,000



Bourne Partners served as the exclusive financial advisor to Concordia in its divestiture of a portfolio of products to Teligent

BOURNE PARTNERS